

ITT is seeking an Applications Engineer for its Flowtronex business in Dallas. The person in this role will assist in the sales of water pumping equipment packages by providing the technical interface with external customers, sales and operations. The Applications Engineer provides added value through superior customer service by providing technical information and expertise, while assisting the team effort in developing strong customer-supplier partnerships and supportive relationships with the field sales team. The major responsibilities are as follow:

1. Support sales channels with packaged system applications; ie. design, selection, substitution and/or modification.
2. Proactively sell product to customers.
3. Prepare submittals including written quotations from submitted specifications.
4. Provide scheduling and status of orders of special quotes and orders.
5. Assist in training Field Sales Trainees on product, application, troubleshooting, and the handling of customer complaints.
6. Assist with the resolution of product problems reported by our customers and field personnel.
7. Maintain competitor information for major market segments.
8. Attend trade shows and visit customers to assist and support field sales organization.

Experience:

Education: B.S. ME, EE, IE&M or Engineering Technology; technical degree required.

Experience: 3 - 5 years experience in a technical customer service environment.

Other Skills/Knowledge/Experience:

- Knowledge of pumps, controls, drives, and systems applications.
- Mechanical & electrical aptitude.
- Strong skills in Excel, MS office

HVAC experience preferred.

ITT offers an outstanding compensation and benefits package, medical, dental, and life insurances; Investment Savings Plan (includes 401-K) with employer matching and a pension plan.

If interested, contact Chrishelle Rogers at chrishelle.rogers@itt.com .